



Completing the Circle

Enabling New Life for
Data Center Equipment

Reconext Business Profile

Reconext is a **leading** global provider serving its customers by **delivering customized reverse supply chain and value recovery solutions** that meet their financial and sustainability objectives

Lifecycle Services

Optimized asset value through innovative engineering, product renewal & remarketing

End-to-end solutions supporting global technology companies

- Returns management
- Grading and testing
- Repair and refurbishment
- Asset recovery
- Trade-in and buyback
- ESG agenda

Industry Expertise

Investing in industry-leading solutions

40 years experience serving multiple technology market segments

- Data storage equipment
- Enterprise network equipment
- Customer premise equipment
- Point-of-sale equipment
- Consumer electronics
- Mobile
- Internet of things (IoT)



30M+

items
processed annually

1.66M (tCO₂e)

carbon emissions
equivalent avoided
for new manufacturing

13

countries
with facilities

18

locations

40%

of Fortune 500 Tech
& Telecom Companies
rely on our services

Environmental Achievements

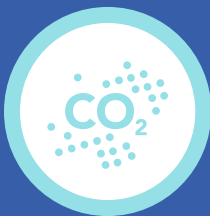
Reconext continues to take steps to minimize our own Scope 1 and 2 emissions while helping reduce our customers' carbon footprints through refurbishment and reuse of their products.



Responsible Business Alliance
Advancing Sustainability Globally



Reconext Scope 1 & 2 Emissions Progress



6.05%

Emissions reduction since 2018. Exceeding our 2024 target



REDUCED
0.07 metric tons
CO2e per square meter

Contributing to our Customers' Circularity Goals



30M units

Made available for reuse or recycled in 2021



1.66M (tCO2e)
Estimated carbon emissions equivalent avoided for new manufacturing

Global Service Center Locations

Countries of Operation

Americas:

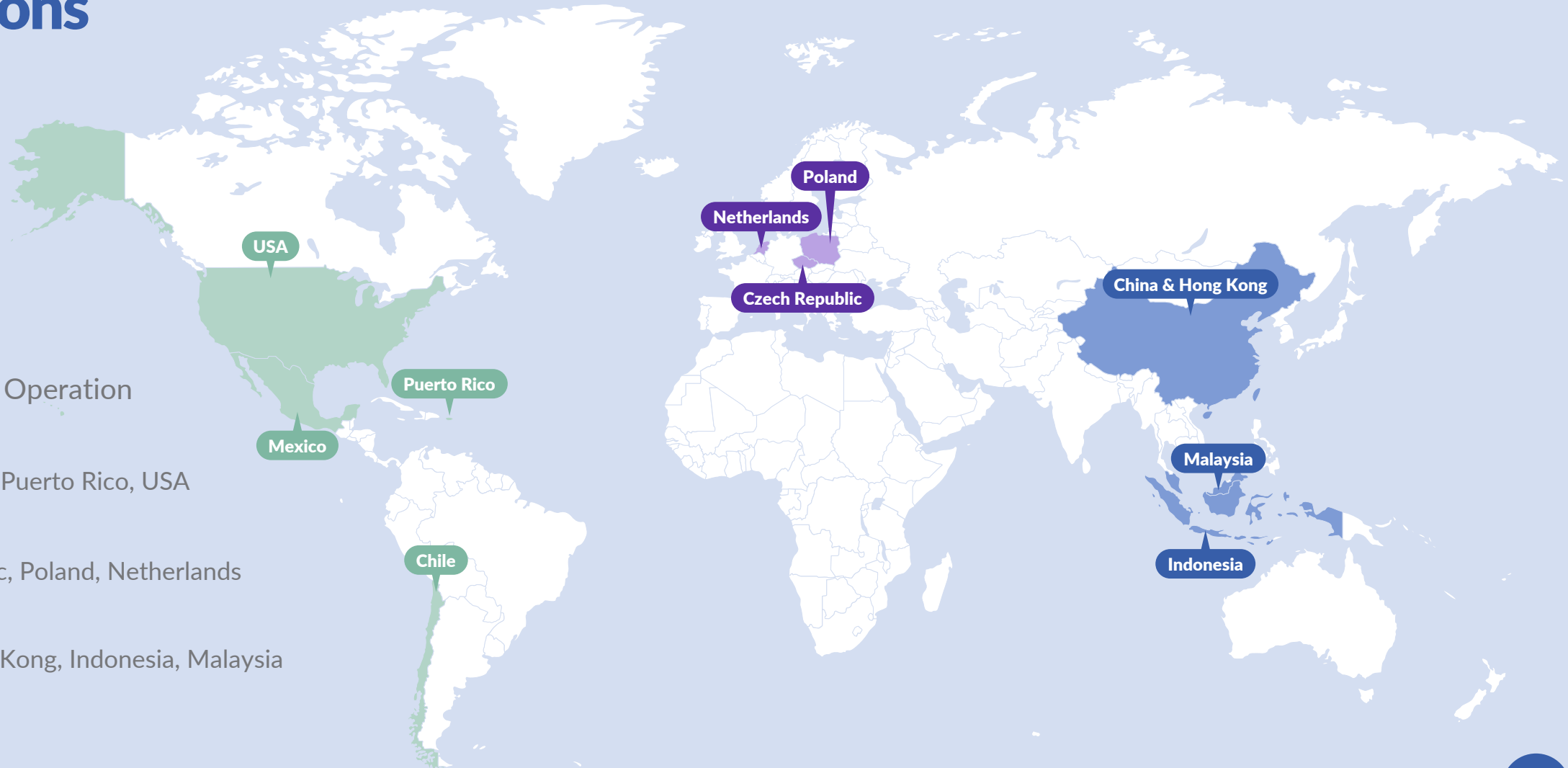
Chile, Mexico, Puerto Rico, USA

Europe:

Czech Republic, Poland, Netherlands

Asia Pacific:

China & Hong Kong, Indonesia, Malaysia



End-to-End Lifecycle Services



Returns Management & Fulfillment

Comprehensive, customizable D2C and B2B services for both forward and reverse logistics on a global scale.



Testing & Grading

Fully objective functional and condition evaluation of a wide variety of electronic devices. Our proprietary equipment ensures consistency and reliability.



Value Recovery

Maximize the sales value of your used devices while protecting your data and IP. Our global resale channels and device enhancement services ensure optimal value recovery.



Repair & Refurbishment

Ability to meet specified customer standards to return devices to service. Our offerings produce end-user ready devices with attractive ROI metrics.



Trade-in & Buyback

Use our powerful platform to delight customers and drive sales of new devices. Our turn-key, omni-channel solution brings it all together.



Quality Certifications and Other Standards and Licenses

	Location	ISO 9001	ISO 14001	ISO 45001	R2 V3	WEEELABEX	Other
Europe	Bydgoszcz, Poland	✓	✓	✓			ISO27001, ISO23001
	Prague, Czech Republic	✓	✓	✓		✓	ISO27001
	Zoetermeer, Netherlands	✓	✓	✓		✓	ISO27001
Americas	Grapevine, TX, USA	✓	✓	✓	✓		PCiPIN, P2PE
	Irving, TX, USA	✓	✓	✓	✓		
	Juarez, Mexico	✓	✓	✓	✓		
	Mexicali, Mexico	✓	✓	✓	✓		
	Reynosa, Mexico	✓	✓	✓	✓		PCiPIN, P2PE
Asia Pacific	Hong Kong, China	✓					
	Jakarta, Indonesia	✓					
	Penang, Malaysia	✓	✓	✓	✓ *		
	Suzhou, China	✓	✓	✓			



*V3 expected March 2023

Mitigate Risk - Maximize Circularity

Reconext is driven to enable
hard drive reuse while
ensuring data destruction

Proven Processes Drive HDD/SSD Reuse

Reconext enables major OEMs and Data Centers to implement circular processes for hard drives



Onsite Data
Erasure



Secured Shipping



Complete Chain of
Custody



Certificate of Data
Erasure



Private Label Branding
for Resale

Dedicated Onsite Teams Ensure Complete Data Destruction

On-site Data Center Decommissioning

From the point the equipment is disconnected from your network, the Reconext team can manage the secure disposition of your data center inventory

- Secure certified erasure
- Asset tag and serial number scanning
- On-site component testing
- Inventory packaging and palletizing
- Logistics to Reconext facility



New Life – New Brand

Reconext Repurposes HDDs, SSDs & Their Components

- Maintains brand protection for our partners
- Better control of secondary market
- Provides maximum value recovery





Recovering Rare Earth Materials

For drives that can't be re-used, Reconext offers a solution to harvest key materials

Benefits

- Initial de-manufacturing step provides superior recovery compared to mechanical shredding alone
- Better for the environment
- Far greater value recovery



Other Categories



We estimate
1 in 2 enterprise
network equipment units
returned globally
flow through a
Reconext facility

DIRECTLY SUPPORTING
MANUFACTURERS:

Alcatel-Lucent
Enterprise



DELL EMC



hitron

Nokia Networks



ALSO SUPPORTING LARGE-SCALE USERS:



Every Major Brand.



ascom

AVAYA



COMMSCOPE®



JUNIPER
NETWORKS

Nokia Networks

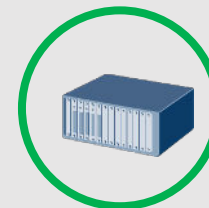


SIEMENS

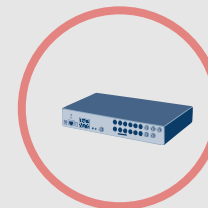
All Key Equipment Types.



CAS



Switch



Decoder



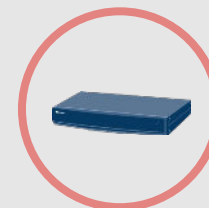
VOD Server



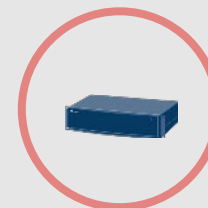
Satellite
Receiver



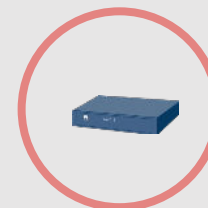
STB



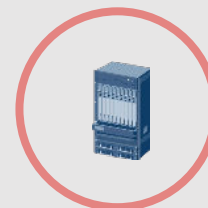
Splitter



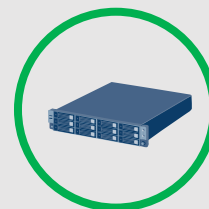
VoIP adapter



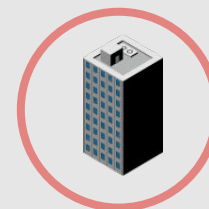
Modem



Fiber
Distribution
Hub



ONT



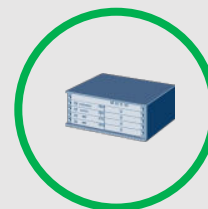
OLT



Data center



Storage
Array



Server

Switches and Server Wipe, Refurbish and Resale

- Global solution footprint allows for in-rack or individual data containing device erasure in your facility
- Our global sales team maximizes the recovery value by driving sales to specific markets
- Our Regional Centers of Excellence drive recovery through product refurbishment or teardown



Motherboard Harvesting and Recovery

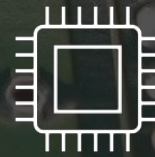
*Reuse of one typical motherboard
results in*



519 KG CO₂
AVOIDED



188,000
Liters
OF WATER SAVED



3-4
REUSABLE CHIPS
HARVESTED



10X+
DOLLARS RECOVERED
VS SCRAPPING



Value Recovery

Component Excess / Obsolete Value Recovery

- Global sales channels
- Pricing analytics driven by proprietary algorithms
- Commodity driven remarketing team
- 10+ years of experience



CASE STUDY SNAPSHOT

€9 million Reuse and Recovery of Used De-commissioned Excess Network Equipment

Our Client

One of the largest cable operators in Europe, providing digital cable television, Internet, and telephone service to both residential and commercial customers

Client Challenge

Client had warehouses full of unidentified equipment returned from the field

Reconext Solution

Inspection, review and categorization of equipment. Resale of marketable devices to Reconext's global network of buyers resulting in **€9 million in value recovery**

Your Equipment - Our Processes

Inventory management and managed logistics of customer-owned equipment

Reconext takes responsibility for the safeguard and fast disposition of inactive obsolete, and end-of-life equipment. Our goal is to maximize the value of these assets for our clients whether this means redeployment, re-sale, recycling or simply storage for future use.

- Inventory management and managed logistics
- Screening and testing of equipment
- Reuse equipment or re-sell/recycle when obsolete
- Access to global sales channels and partner networks
- Warehouse management services

